ICHIA TECHNOLOGIES, INC.

Act with Purpose Impact with Vision

Earning Conference

2026.10.15



Agenda

Times	Content
14:00~14:30	Registration
14:30~15:10	Presentation for 3Q25 Operation
	Strategy & Business plan
15:10~15:30	Q&A
15:30	Ending

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Disclaim

- This newsletter and the related information released at the same time contain predictive information obtained from the company's internal and external sources.

- The actual operating results, financial conditions and business prospects of the company in the future may differ from the estimation implied by these predictive information. The reasons may come from various risks that the company cannot control.

- The outlook for the future in this newsletter reflects the company's views on the future so far. The company is not responsible for updating the views that changes all the time.

ICHIA | Company at a Glance

TWSE: 2402

ESTABLISHED 1983

Headquarters : Linkou, Taiwan

Integration : **One stop solution** provider
(Mechanical + Electrical + Thermal)

MANUFACTURING FOOTPRINT

Taiwan | Suzhou | Zhongshan | Malaysia Penang & ***Kulim***

Headcount : 3,431 (as of 2026 Sep)



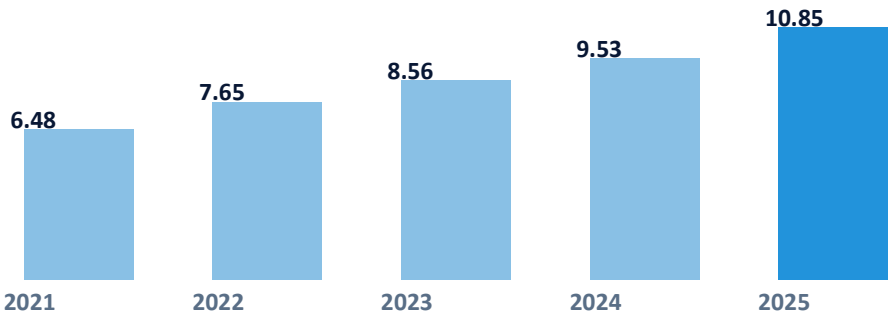
2025 REVENUE

NT$ 10.85 BN

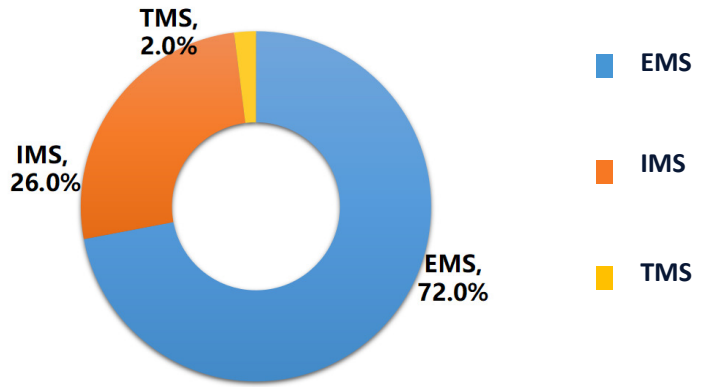
REVENUE GROWTH | 2021–2025

CAGR: 13.75%

Consolidated revenue (NT$ billion)



As of 2026 Sep REVENUE MIX | APPLICATIONS



ESG | GHG EMISSIONS

−53.62% vs. 2021 baseline

5-YEAR AVERAGE ROE

7.76%

Sources: Public consolidated revenue. 2027F is an estimate.

Four key messages from this corporate briefing

01

財務表現｜Financial Performance

Revenue continued to grow strongly.(NT$9.498 billion in the first three quarters YoY+17%；NT$3.417 billion in a single quarter)，Gross margins gradually recovered in Q2 and Q3; operational efficiency and profitability were continuously improved.

02

營運展望｜Business Outlook

Fourth quarter growth momentum accelerates, new AI optical communication project(Heat dissipation metal casing Q3-26/FC-SMT Q4-26/Msap Q3-27)They will gradually enter mass production, driving high growth in 2027.

03

價值提升｜Value Creation

New products(automotive Touch Sensor Module Q2-26)、New technologies and the Malaysian production base (vehicle energy storage Q1-26) are working together to drive product portfolio optimization and modular transformation.

04

長期展望｜Long-term Growth

We will deepen our global manufacturing footprint, assess capacity expansion in North America, enhance global delivery capabilities, and pursue simultaneous growth in revenue and profit.

Presentation for 3Q26 Operation

Consolidated Statements of 3Q/2026

Unit: In NT$ thousands

	2026Q3		2026Q2	
	Amount	%	Amount	%
Net Sales	3,416,727	100	3,271,270	100
Cost of Sales	2,928,903	86	2,807,440	86
Gross Profit	487,824	14	463,830	14
Operating Exp.	322,576	9	279,301	8
Gain From Operations	165,248	5	184,529	6
Non-Operating Income & Exp.	(24,801)	(1)	(22,311)	(1)
Earnings Before Income Tax	140,447	4	162,218	5
Incone tas expenese	39,059	1	41,494	1
Net profits flor the year	101,388	3	120,724	4
Earnings per share	0.33		0.39	

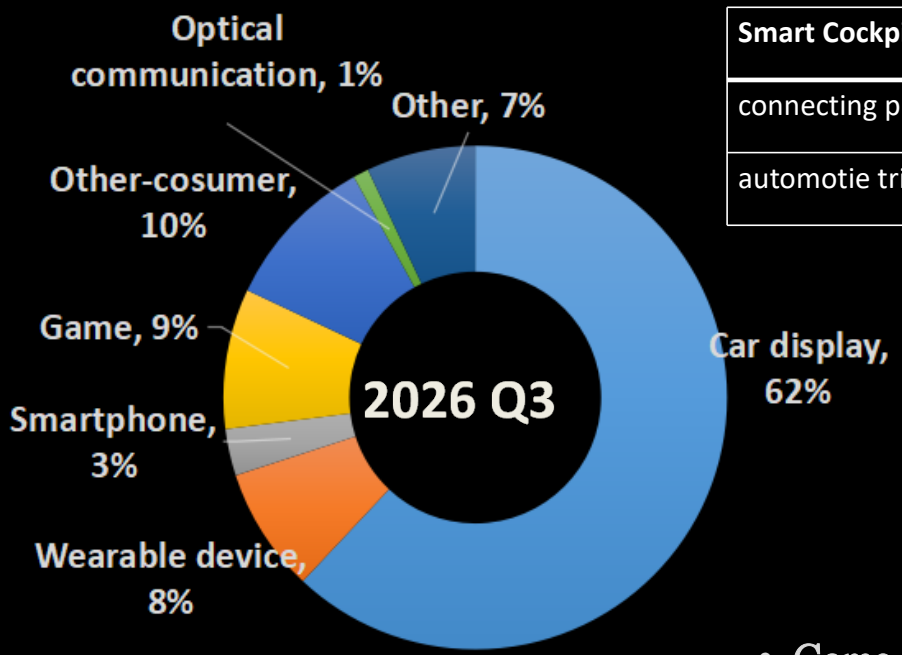
Consolidated Statements of 1Q~3Q/2026

Unit: In NT$ thousands

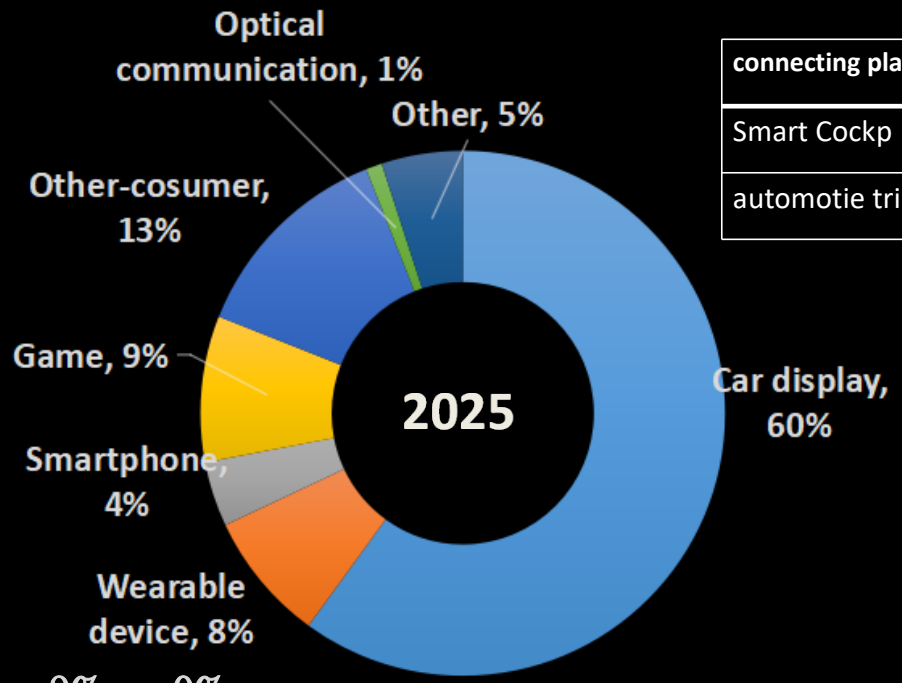
	2026Q1~Q3		2025Q1~Q3	
	Amount	%	Amount	%
Net Sales	9,497,989	100	8,124,142	100
Cost of Sales	8,186,037	86	6,595,117	81
Gross Profit	1,311,952	14	1,529,025	19
Operating Exp.	881,595	9	859,202	11
Gain From Operations	430,357	5	669,823	8
Non-Operating Income & Exp.	(88,129)	(1)	39,394	1
Earnings Before Income Tax	342,228	4	709,217	9
Incone tas expenese	99,504	1	142,672	2
Net profits flor the year	242,724	3	566,545	7
Earnings per share	0.79		1.86	

Revenue Breakdown

2026 Q4 6%



Smart Cockpit	40%
connecting plate	19%
automotie trim	3%



connecting plate	35%
Smart Cockp	19%
automotie trim	6%

Module products 24%

- Game 9% +0%
- Optical communication 1% +0%
- automotive products 62% +2%
- Wearable device 8% +0%
- Smartphone 3% -1%

Module products 20%

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Strategy & Business plan

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Product Technology and Applications Roadmap

Edge

Mobility

Infra-structure

Cloud

Connection

Cloud

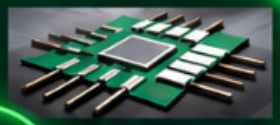
Actuation

Mobility

Intelligent Manufacturing

2028





Silicon Photonics

Smart Wearables (AR Glasses)

2027







Optical Communication Modules



Dexterous Hand Actuation Solution

Interconnect PCBs

Core Technologies

SMT+ Assembly Packaging

Advanced Packaging / Optical Alignment Solutions

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Advanced Materials & Thermal Management

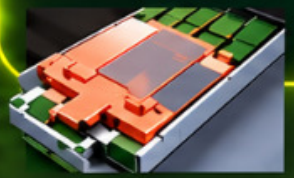
AI Servers

Thermal Management

Data Center







Mechanics & Structures



Electrical Modules / Energy Storage Intelligent Driving



Intelligent Logistics

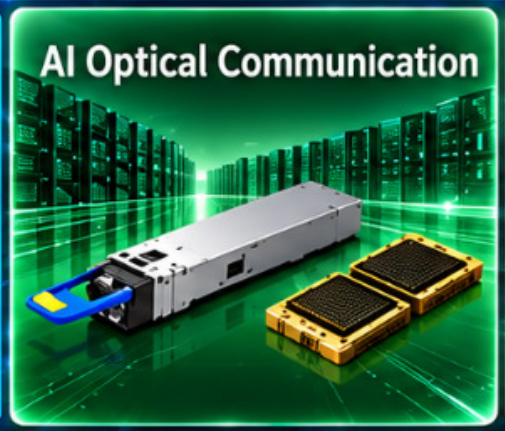


Opto-Electro-Mechanical Integration
Empowering the Next Wave of AI and Smart Mobility

Market Trends

- AI & Data Center
- Smart Mobility
- Human-Machine Interaction
- Wearables & Spatial Computing

Strategic Markets









Core Technology Platforms















Key Business Units (SBU)

- EMS / TMS
- IMS
- IMS / EMS

Strategic Positioning

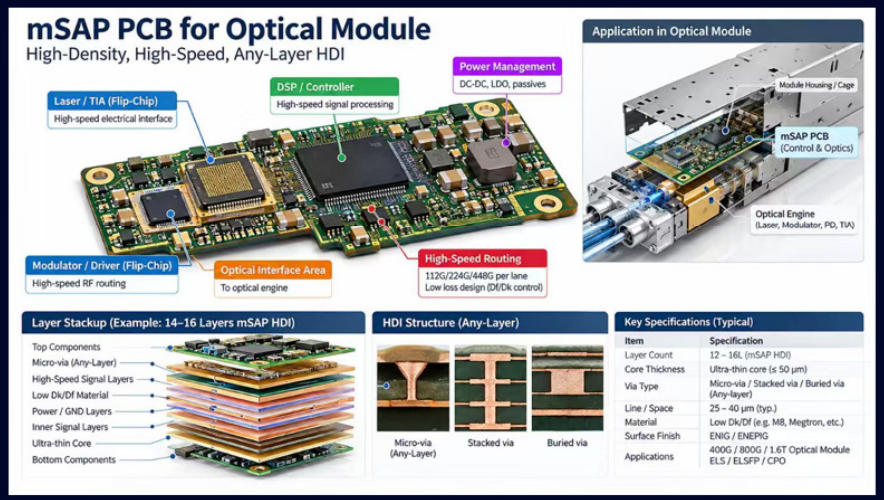
- High-Speed Connectivity for the AI Era
- Towards Electrification and Smart Mobility
- Enabling Intelligent Machines and Real-World Interaction
- Connecting the Digital and Physical Worlds

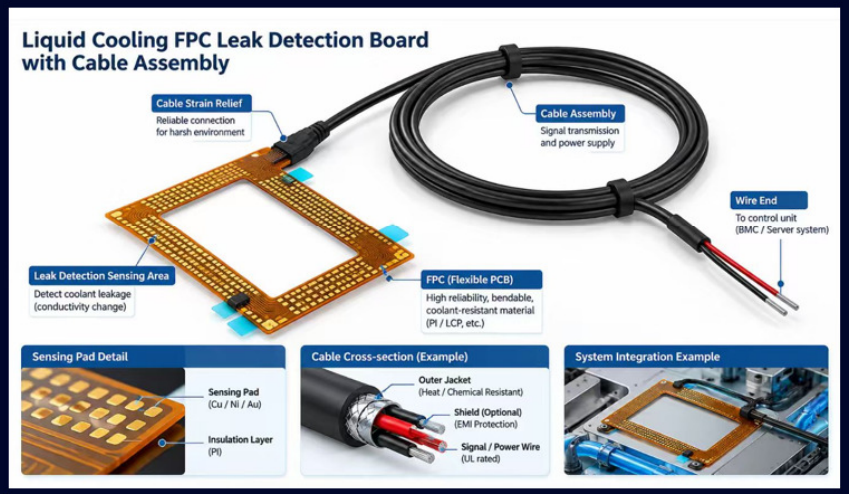
Electrical Module Solution

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AI Growth Drivers

Application	Core Capability	Product Type	Current Positioning
High-Speed Optical Transceiver	Flip Chip	PCBA	Newly Matured Technology
High-Speed Optical Transceiver	mSAP High-Density Circuit Process	PCB	New Technology Development
Server Rack Liquid Cooling System	Liquid Cooling Leak Detection Board	FPCA	Mature Mass Production Capability



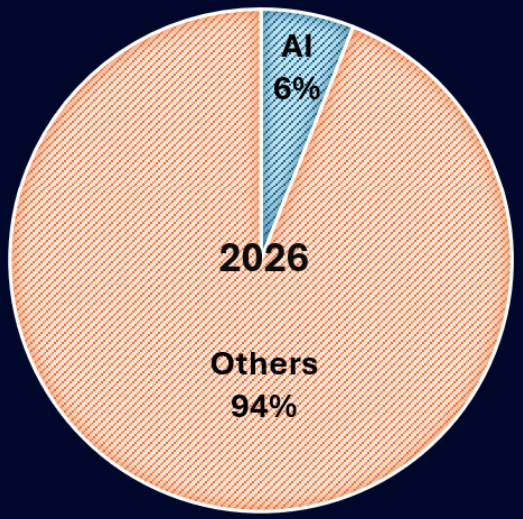


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AI Revenue Contribution

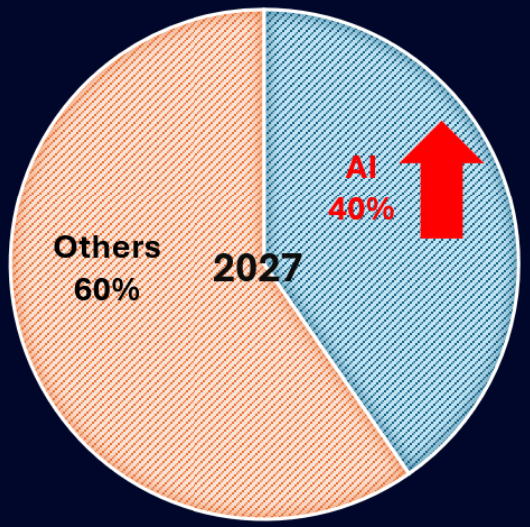
2026

- Flip-chip: Q3 certified; Q4 mass production
- mSAP: Customer sampling starts in Q4
- Leak Detection: Q4 mass production



2027

- Capacity ramp-up, key revenue growth driver
- 2026: 5% → 2027: 40%

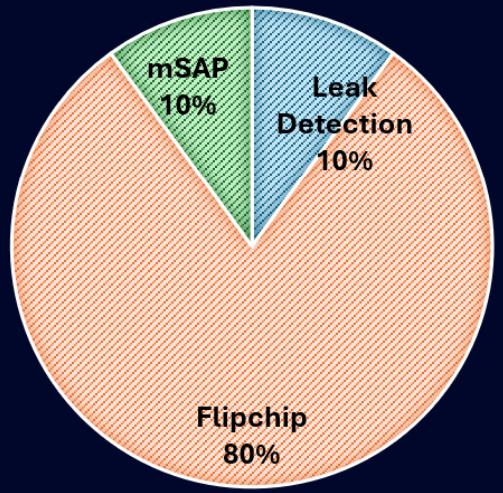


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2027 AI Growth Drivers & Product Roadmap

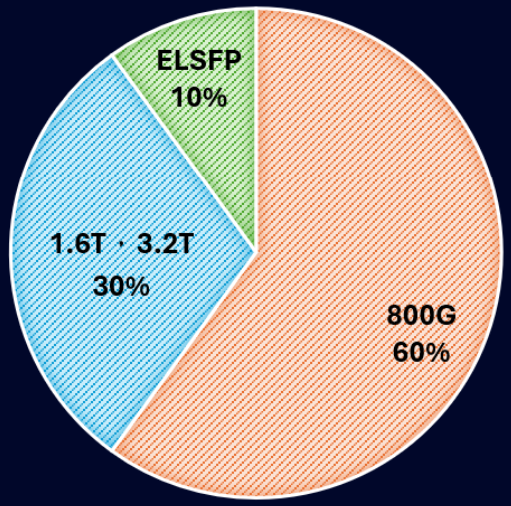
Technology Platforms

- Flip-chip | 80%: Main revenue contributor
- mSAP | 15%: Mass production after Q3 certification
- Leak Detection Board | 5%: Stable production



Product Generations

- 800G | 60%: Current mainstream
- 1.6T / 3.2T | 30%: Next growth driver
- ELSFP | 10%: Early CPO positioning



Integrated Module Solution

IMS Achievement & Capability Roadmap

Roadmap | Tier 1.5 → System Intergration → Edge AI → Target Markets | **Annual target: 30~50% CAGR**

2026
- New US customers: 5%

Today

Tier 1.5 Interior

- Interior module ODM
- Engery storage system busbar
- Robotaxi switch in Massproduciton

2028
- New US customers: 8%

Capability Upgrade

System Intergration

- Module mfg → System integration
- System-level specs & validation

2030
- New US customers: 12%

Product Extension

Edge AI Products

- Power mgmt · AI vision
- Mechatronic test / End products

Market Expansion

Target Markets

Energy Storage

Robotics

Commercial Drone Delivery

IMS: From Automotive Modules to Edge AI Industries

■ *Automotive in production · Energy storage landed · Extending to robotics / drones*

Automotive (30%)

Interior → Smart exterior





In Production **Robotaxi Door Switch**

NA EV customer · First module ODM

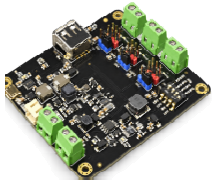
R&D **Ai-Vision ADAS PMMA B-Pillar Trim**

One-piece · AI vision-related · Automotive R&D

Energy Storage (45%)

Optical signal → Power control





In Production **Busbar · Optical Connector**

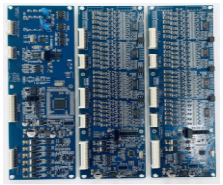
R&D **Battery Management Control**

Starting with CM, building power-control capability

Robotics / Drones (25%)

Extending power-control SI





Deployed **AI Spray-Painting Robot**

Commercial system delivered

R&D **Power Distribution (PDS)**

PDS MP talks with US drone customer

Core Capabilities (Power distribution · AI vision) · Mechanical + PCBA

Thermal Module Solution

2026 Operational Report - TMS

First 9 Months Revenue

> 1.5 X vs 2025 FY

Exceeded 2025 full year total

2026 TOTAL REVENUE FORECAST

> 200% vs 2025 FY

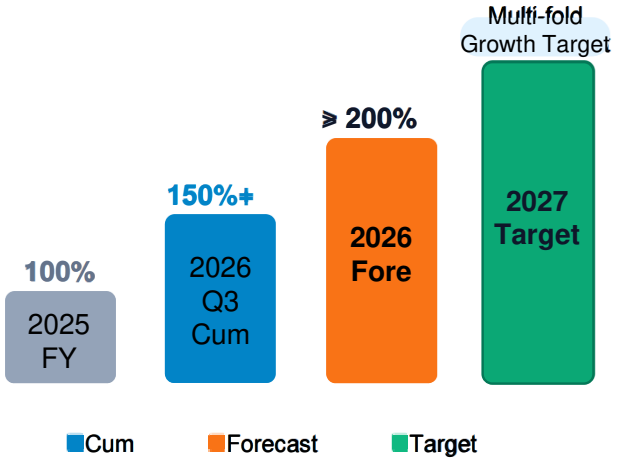
Annual Doubling Growth Rate

Gross Margin (Niche Products)

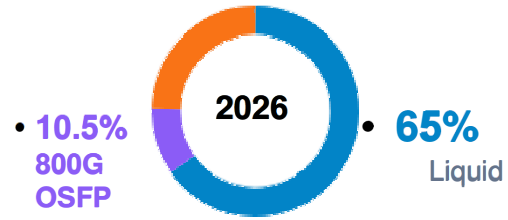
25% ~ 30%

2026 BU Target: Break even

Revenue Growth Trend (Base Year 2025 = 100%)

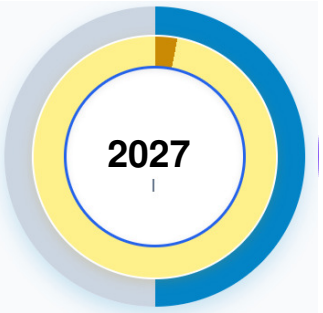


Revenue Mix Breakdown



Liquid cooling product	65%
800G OSFP (Air cooling)	10.5%
Others	24.5%

Target Revenue Breakdown



3% of Total Group Revenue.

OFC Thermal 50%

- Optical Communication Thermal : 50%
- Other High-End Thermal Components: 50%.

Customer Certification Progress & Mass Production Schedule

Overall Target: Achieving Multi-Fold Growth

Traditional Air cooling

•**Industrial Control Market:** Stable and continuous shipments providing a solid, predictable revenue base and steady cash flow for ongoing business operations.

Existing Core Business

Hith-end Air solution 2027 Q1

•**currently undergoing:** Late-stage verification with a major US tech brand, targeting small-batch production launch in Q1 2027.

Late-Stage Certification

OFC thermal module 2026 Q4

•**US Major Testing:** High-end optical transceiver module thermal assemblies delivered in **2026 Q4** for live-machine system testing and real-world performance verification.

•**Production Target:** Transition to commercial mass production scheduled for **Q1 2027**.

Transition to Optical Communication Ecosystem

•**Late-Stage Certification:** High-end air cooling products currently undergoing late-stage verification with a major US tech brand, targeting small-batch production launch in **Q1 2027**.

•**Joint venture Evercast vertical to integration** for joint development of high-precision die-casting mechanical parts and advanced thermal modules.

Operational Outlook

Operational goals and outlook

01 /Modularization and high value-added products BUSINESS TRANSFORMATION

2028 revenue target for module solutions＞60%，Driven by AI optical communication, automotive electronics and advanced manufacturing, the product portfolio is upgraded.

02 /Global manufacturing and customer delivery capabilities GLOBAL MANUFACTURING

Deepen the production capacity layout in Malaysia and assess the manufacturing base in North America.；2028 Overseas Production Revenue Share Target＞50%。

03 / AI and the commercialization of new technologies NEW GROWTH DRIVERS

AI-related applications and new technologies and new products account for more than 50% of revenue, promoting the integration of high-density interconnection, precision assembly and thermal management.

04 /Revenue and profit grew in tandem PROFITABLE GROWTH

Strengthen capacity utilization, product gross profit structure, and capital efficiency to drive continuous improvement in operating profit and free cash flow.

歡迎聯繫

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Thank You

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